

Message Text

UNCLASSIFIED

PAGE 01 CAIRO 05542 260923Z

21

ACTION NEA-09

INFO OCT-01 ISO-00 EB-11 SSO-00 /021 W

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O 260900Z JUL 74

FM AMEMBASSY CAIRO

TO SECSTATE WASHDC IMMEDIATE 7977

UNCLAS CAIRO 5542

E.O. 11652: N/A

TAGS: EAID, EG

SUBJECT: WESTINGHOUSE AND WAFA AL AMAL SOCIETY

REF: STATE 161642

1. WE CONTACTED GENERAL HOSNI, WHO IS IN ALEXANDRIA, TO INQUIRE STATUS OF RESPONSE TO WESTINGHOUSE CABLE ON LETTER OF CREDIT. HOSNI SAID HE AND MINISTER OSMAN HAD MET TO DISCUSS WESTINGHOUSE CABLE AND WOULD BE TAKING UP MATTER WITH MRS. SADAT LATER TODAY (JULY 26).

2. WHEN INFORMED OF REFTEL AND GARIN'S PROBLEM IN HAVING TO PLACE ORDER BEFORE INDIVIDUALS IN QUESTION LEAVE FOR VACATION, HOSNI SAID THAT INCREASE IN PRICE OF EQUIPMENT WAS CAUSING PROBLEM. WHEN ASKED "WHAT INCREASE IN PRICE?" WE LEARNED THAT EGYPTIAN SIDE HAD READ COMMERCIAL TELEGRAM WRONG AND HAD CONFUSED \$1,150,000 WITH \$1,500,000. WHEN IT WAS POINTED OUT THAT FIGURE WAS \$1,150,000 PLUS \$260,000 FOR AIR TRANSPORTATION, HOSNI RESPONDED POSITIVELY AND SAID HE FELT THAT NOW THEY WOULD BE ABLE TO MOVE FORWARD WITH LETTER OF CREDIT ONCE THEY HAD CONFERRED WITH MRS. SADAT. (WE HAD ASKED THAT HOSNI CALL US EARLIER ON WESTINGHOUSE CABLE WHICH HE FAILED TO DO.) MEETING WITH MRS. SADAT IS SCHEDULED TO TAKE PLACE SOMETIME THIS EVENING. WE URGED HOSNI TO ACT PROMPTLY THEREAFTER IN CONTACTING WESTINGHOUSE/GARIN, WHICH HE SAID HE WOULD DO.

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3. REQUEST DEPARTMENT CALL GARIN AND WESTINGHOUSE
TO INFORM THEM ABOUT ABOVE CONFUSION AND THAT HOSNI
WILL ENDEAVOR TO RESPOND TO WESTINGHOUSE CABLE AS
SOON AS POSSIBLE AFTER MEETING WITH MRS. SADAT.

EILTS

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Message Attributes

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